

Registered Office:

Hindustan Zinc Limited
YashadBhavan
UDAIPUR - 313 001.
Rajasthan.

E-mail: customerserviceHZL@vedanta.co.in

Dated: 05th August 2019

PRICE CIRCULAR/MASTER

Sub: **Price / Policy for sale of Zinc and Lead effective 05.08.2019**

All the below prices are exclusive of Goods and Service tax and other statutory levies as applicable and will remain valid till further revision and **prices ruling on date of delivery** will be applicable.

| (Rs/MT) | SHG | SHG- CGG | SHG- Jumbo | HG | PW | Lead -Min 99.99 % | EPG | HZDA3 (Zn Alloy) | HZDA5 (Zn Alloy) |
|---------------------------------------|---------|-------------|---------------|---------|---------|----------------------------|---------|----------------------------|----------------------------|
| CHANDERIYA LEAD ZINC SMELTER | 192,600 | 194,400 | 193,100 | 192,100 | 190,600 | 162,300 | 194,100 | 195,600 | 198,600 |
| HYDRO-1 UNIT | 192,600 | 194,400 | 193,100 | 192,100 | 190,600 | 162,300 | 194,100 | 195,600 | 198,600 |
| NEW HYDRO SMELTER CHANDERIYA | 192,600 | 194,400 | 193,100 | 192,100 | 190,600 | 162,300 | 194,100 | 195,600 | 198,600 |
| ZINC SMELTER DEBRI | 0 | 0 | 0 | 192,100 | 0 | 0 | 0 | 0 | 0 |
| Pantnagar Melting&Castin gPlant | 193,100 | 194,900 | 193,600 | 192,600 | 0 | 162,300 | 194,600 | 196,100 | 199,100 |
| RAJPURA DARIBA LEAD SMELTER | 0 | 0 | 0 | 0 | 0 | 162,300 | 0 | 0 | 0 |
| JALANDHAR STOCK POINT | 193,600 | 195,400 | 194,100 | 193,100 | 191,600 | 167,300 | 195,100 | 196,600 | 199,600 |
| FARIDABAD STOCK POINT | 193,600 | 195,400 | 194,100 | 193,100 | 191,600 | 166,800 | 195,100 | 196,600 | 199,600 |
| Panvel STOCK POINT | 192,600 | 194,400 | 193,100 | 192,100 | 190,600 | 165,900 | 194,100 | 195,600 | 198,600 |
| NSIC NAGPUR STOCK POINT | 193,600 | 195,400 | 194,100 | 193,100 | 191,600 | 166,300 | 195,100 | 196,600 | 199,600 |
| BARODA STOCK POINT | 193,100 | 194,900 | 193,600 | 192,600 | 191,100 | 166,300 | 194,600 | 196,100 | 199,100 |
| RAIPUR STOCK POINT | 193,600 | 195,400 | 194,100 | 193,100 | 191,600 | 166,800 | 195,100 | 196,600 | 199,600 |
| ROURKELA STOCK POINT | 192,600 | 194,400 | 193,100 | 192,100 | 190,600 | 165,300 | 194,100 | 195,600 | 198,600 |
| KOLKATA NSIC STOCK POINT | 192,600 | 194,400 | 193,100 | 192,100 | 190,600 | 165,300 | 194,100 | 195,600 | 198,600 |
| BANGALORE STOCK POINT | 193,100 | 194,900 | 193,600 | 192,600 | 191,100 | 164,800 | 194,600 | 196,100 | 199,100 |
| Hyderabad STOCK POINT | 193,100 | 194,900 | 193,600 | 192,600 | 191,100 | 166,300 | 194,600 | 196,100 | 199,100 |
| CHENNAI STOCK POINT | 192,600 | 194,400 | 193,100 | 192,100 | 190,600 | 166,800 | 194,100 | 195,600 | 198,600 |

Hindustan Zinc Limited

Registered Office: YashadBhawan, Udaipur (Rajasthan) - 313 004
Tel.: (91-294)6604015, 22, Fax: (91-294) 2427739
CIN: L27204RJ1966PLC001208
www.hzlindia.com

A. Conditions for List Price Sales Zinc and ZN ALLOY-

(1) Any quantity of Zinc or ZN Alloy purchased from smelters/stock points during the supply month, will be eligible for following discount:

- (i) Upto 9 MT : Discount of Rs. 1000/MT
- (ii) More than 9 MT : Discount of Rs.2000/MT

(2) In case Buyer confirms their quantity for the month of delivery latest by last working day of the month prior to supply month via email to csa_dx@vedanta.co.in with a copy of email/fax to respective Marketing office (and receipt of such communication having been confirmed by HZL marketing office) and if Buyer completes lifting of the material, within the supply month then Buyer will be eligible for Discount (QCD) of Rs 1000/mt which will be over and above discount mention in point No.1 above.

(3) In case Buyer lifts more quantity than monthly confirmed quantity, then such additional quantity, will not be eligible for QCD. In case Buyer lifts lower than the monthly confirmed quantity, then the Buyer will not be eligible for QCD.

(4) The total quantity purchased against specific customer code group within the month shall be considered for discount calculation

(5) The discount will be settled by the 10th of the subsequent month.

(6) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

B. Conditions for List Price Sales (Lead):

(1) Any quantity of Lead purchased from smelters/stock points during the supply month, will be eligible for following discount :

- (i) Upto 9.00 : Discount of Rs. 1000.00/MT
- (ii) More than 9.00 MT but less than equals to 25.00 MT : Discount of Rs. 2000.00/MT
- (iii) More than 25.00 MT but less than equals to 50.00 MT : Discount of Rs. 3000.00/MT
- (iv) More than 50.00 MT but less than equals to 100.00 MT : Discount of Rs. 4000.00/MT
- (v) More than 100.00 MT : Discount of Rs. 5000.00/MT

The total quantity purchased against specific customer code within the month shall be considered for the discount calculation.

(2) Discount mentioned at Point 1 above will be settled by the 10th of the subsequent month.

(3) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

C. Payment Terms (Zinc and/or Lead)

Buyer shall make financial arrangements in advance by RTGS/NEFT.

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For Hindustan Zinc Ltd,

Head Marketing